

Addendum No.1

Request for Proposals (RFP) No. P24/10063

Smart Manufacturing Line for Flexible Industry Training

Issue Date: November 29, 2023

ADDENDUM 1:

This page will be posted to the Pima Community College webpage by November 29, 2023, by 5:00 PM (AZ Time)

ITEM NO. ONE (1): PRE-SUBMITTAL CONFERENCE

Attendance roster is attached for the Pre-Submittal Conference held on Tuesday, November 28, 2023.

ITEM NO. TWO (2): COST & COMPENSATION PROPOSAL FORM

The Cost & Compensation Proposal Form is hereby replaced with the attached Revised Cost & Compensation Proposal Form dated November 29, 2023.

Questions/Inquiries with responses:

1. Is it necessary to have a robot arm mounted on the AMR? I am going to propose a system that has multiple robotic arms on separate carts that can load and unload the AMR. (Page 5)
 - *While it is not necessary, it is preferred. The robot is intended to be the link between integrated and non-integrated processes. We would like it to retrieve things on a shelf, for example.*
2. Can you define what you mean by a 5-year warranty? Full manufacturer warranty for hardware (Do you want to cover every piece of equipment including a \$20 sensor)? Workmanship warranty? Product support warranty? etc. (Page 5)
 - *Pima Community College understands that manufacturers offer different services and warranties for the intended use of the equipment. The warranty should cover any defects in materials and workmanship. Offer the maximum number of years of coverage to repair or replace any equipment that is found to be defective through intended use.*
3. Does this RFP require an Industry Manufacturers certification to increase the students chances to gain employment from Pima CC training?
 - *Certifications are helpful, but they are not required.*
4. Are you going to require a comprehensive proof of curriculum? Some companies will say they provide curriculum which ends up just being a user manual for some of the devices they integrate on the system. (Page 5)
 - *Yes, proposals should include details of curriculum provided (e.g., course outlines, lesson plans, syllabus templates), not just user manuals.*
5. What do you mean by "Cyber-Security?" Can you be more specific? (Page 4)
 - *The desired equipment will address the competencies needed to operate, maintain, troubleshoot, and repair smart manufacturing systems. Due to the inherent risk present in*

connected systems, submitted proposals should also address the security competencies needed to protect against cyber threats and risk.

6. Can we submit (2) separate bids from different manufacturers? (We are a distributor who carries multiple product lines.)
 - *Yes, distributors can submit separate proposals for different manufacturers. Submit in separate emails.*
7. Is sales tax to be included in the Price for each line item? The instructions above the table say "do not include sales tax..." but the second sentence says "include itemized sales tax..."
 - *This addendum will include a revised updated Cost & Compensation Proposal form to include a line item for tax. The tax rate is 8.7%*
8. Will there be a separate line item for Shipping & Handling?
 - *Yes, a line item will be added to the revised Cost & Compensation Proposal Form.*

All other Request for Proposals (RFP) No. P24/10063 information/terms and conditions not modified herein remain the same.

Please be sure to acknowledge receipt of any addenda in your response on page 13-14 Vendor Proposal Form, in the specified area.

END OF ADDENDUM ONE – RFP P24/10063 SMART MANUFACTURING LINE FOR FLEXIBLE INDUSTRY TRAINING

Thank you for your interest in Pima Community College.

Issued by:
Carole Quintana, Sr. Procurement Analyst

Pre-Submittal Conference Attendees

Mike MacLean – Advanced Technologies Consultants

Eric Sherrill – Toolkit Technologies

Guillermo Puelles – SMC Training

Revised Cost & Compensation Proposal Form dated November 29, 2023

Company Name _____

Pima Community College expects that all costs are included in the overall fee for services proposed, and that there will be no additional expenses billed to the college for any reason. Indicate if there are additional fees.

- **Sales Tax:** Do not include Sales Tax in Unit Prices. Equipment or materials should include itemized sales tax in the amount in the space provided herein; Proposals for services only, are not taxable. Note, the College is not exempt from paying State and local transaction privilege tax (sales tax).
- **Optional Items/Services:** Indicate if any items are optional and specify them in a separate section.

Please provide a detailed and complete response delineating all costs to provide the services described in the RFP. If the addition of features or functionality results in additional costs or the purchase of additional products, that must also be delineated.

ITEM NO.	DESCRIPTION	PRICE
1.	Simulated Automated Factory System	\$ _____
2.	Manufacturing Execution System	\$ _____
3.	Digital Twin	\$ _____
4.	Curriculum	\$ _____
5.	Autonomous Mobile Robot System	\$ _____
6.	Conveyors & Sensors	\$ _____
7.	On-site Installation and Training	\$ _____
8.	Lifetime Technical Support (including hardware and software) and service	\$ _____
Total		\$ _____
Shipping & Handling		\$ _____

	Tax (8.7%)	\$ _____
	Grand Total	\$ _____

Optional Items

Functional Options Add additional description if necessary	1. Describe: _____ _____ _____ _____ _____ Cost: \$ _____
	2. Describe: _____ _____ _____ _____ _____ Cost: \$ _____
	3. Describe: _____ _____ _____ _____ _____ Cost: \$ _____

Offeror may include pricing and/or information for new technology in the Robotic field.

BILLING

Original invoices are to be sent to the College District Office at:
Pima Community College District, Accounts Payable, 4905 E. Broadway Blvd, Tucson, AZ 85709 or via email:
 pima.edu-vision@invoice.ca1.chromeriver.com